

DIGITAL TRANSFORMATION AND FUTURE ROLE OF HUMANS WITHIN THE WORK PROCESS

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Institute director University of Stuttgart, Institute for Control Engineering of Machine Tools and Manufacturing Units (ISW)



Fraunhofer

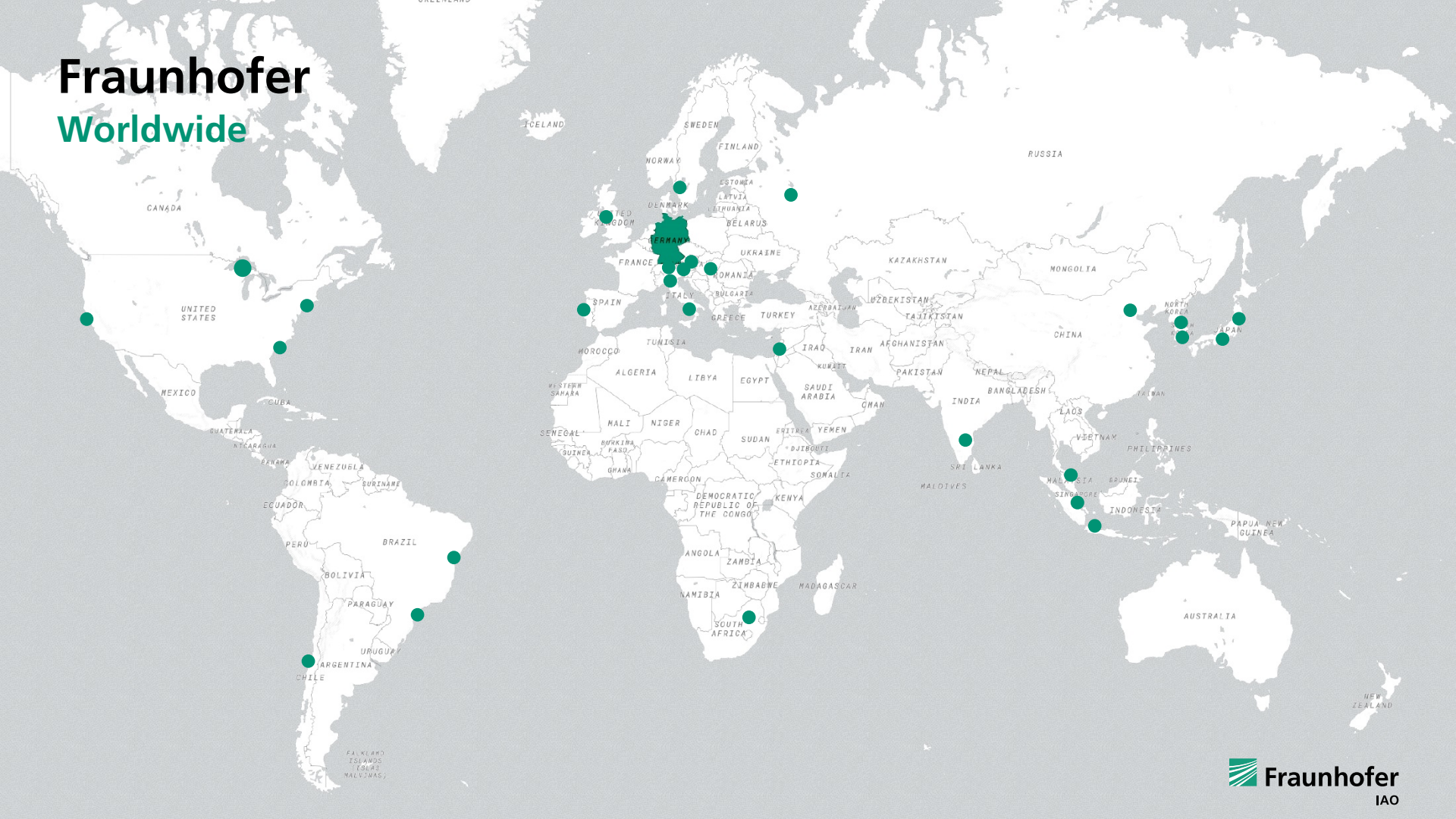
Joseph von Fraunhofer

The organization takes its name from Joseph von Fraunhofer (1787-1826), the illustrious Munich researcher, inventor and entrepreneur.

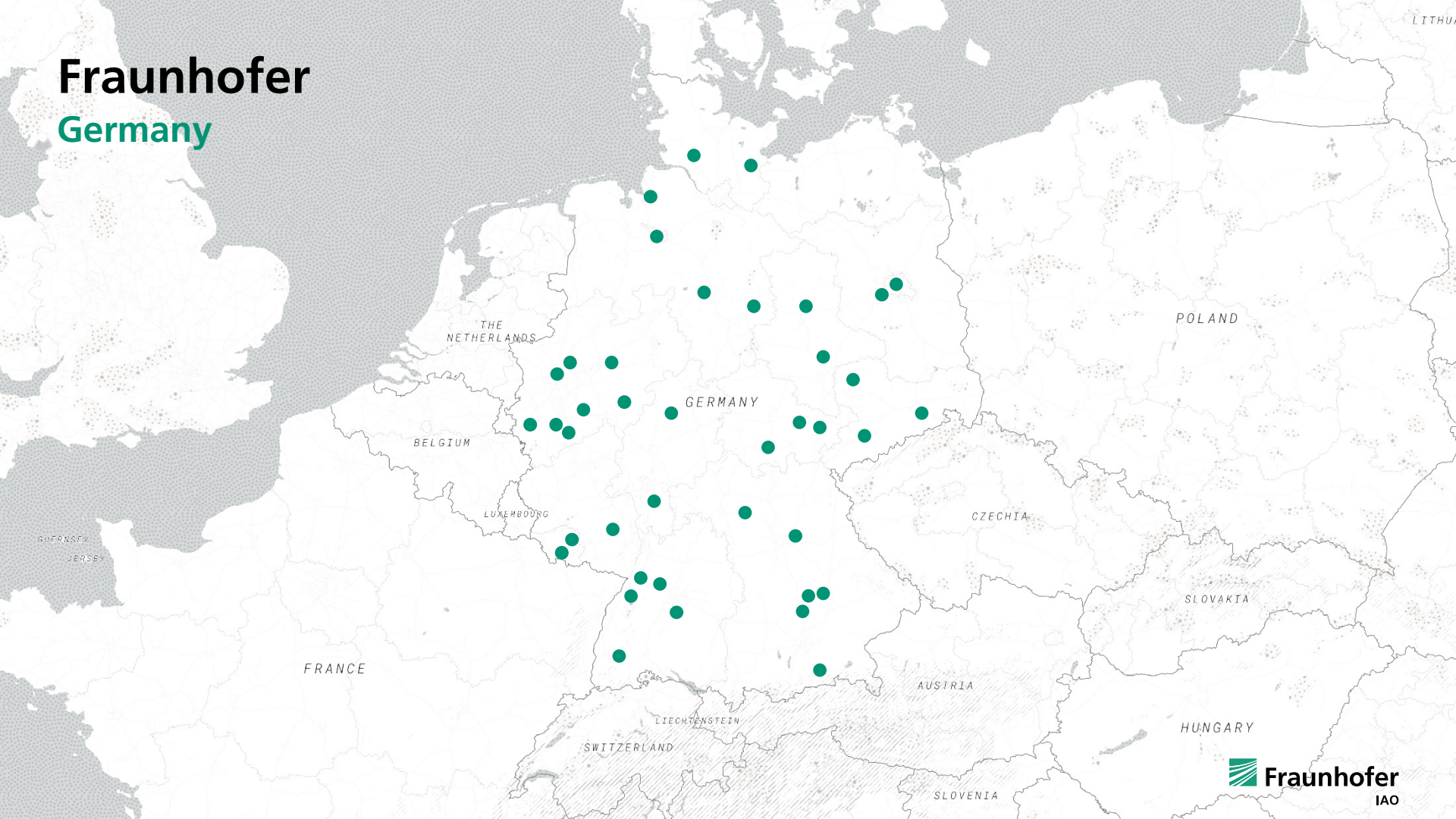
Researcher Joseph von Fraunhofer, born in 1787, brought us closer to the stars. Counted as one of the founders of modern optics, he succeeded in manufacturing telescopes in a quality that had never been seen before. In 1814, he made his most significant discovery, which was then named after him – Fraunhofer lines. These make it possible for us to get a closer look at space and to understand how stars are born.



Fraunhofer Worldwide



Fraunhofer Germany



Fraunhofer Germany



74

Independent Institutes
and research facilities



26 600

Employees



1949

Founded



2.6 bn €

Defense research


2.2 bn €

~30% basic support
from the federal and
state government

>70% Industry
contracts & publicly
funded, research
projects

IAO & IAT

Key figures 2018

 **42.6**
Mil. € Finance Volume

 **628**
Staff

 **226**
Scientific Publications



IAO & IAT

Key figures 2018


 **42.6**
Mil. € Finance Volume

 **628**
Staff

 **226**
Scientific Publications

 **173**
Public Sector Projects

 **30**
EU Projects

 **337**
Industry Projects



IAO & IAT

Key figures 2018



42.6 Fraunhofer Institute IAO 1981
 Million Euro Turnover
 University of Stuttgart Part IAT 1991
 Founded



637
 Staff
 Prof. Dr.-Ing. Prof. e.h. Wilhelm Bauer



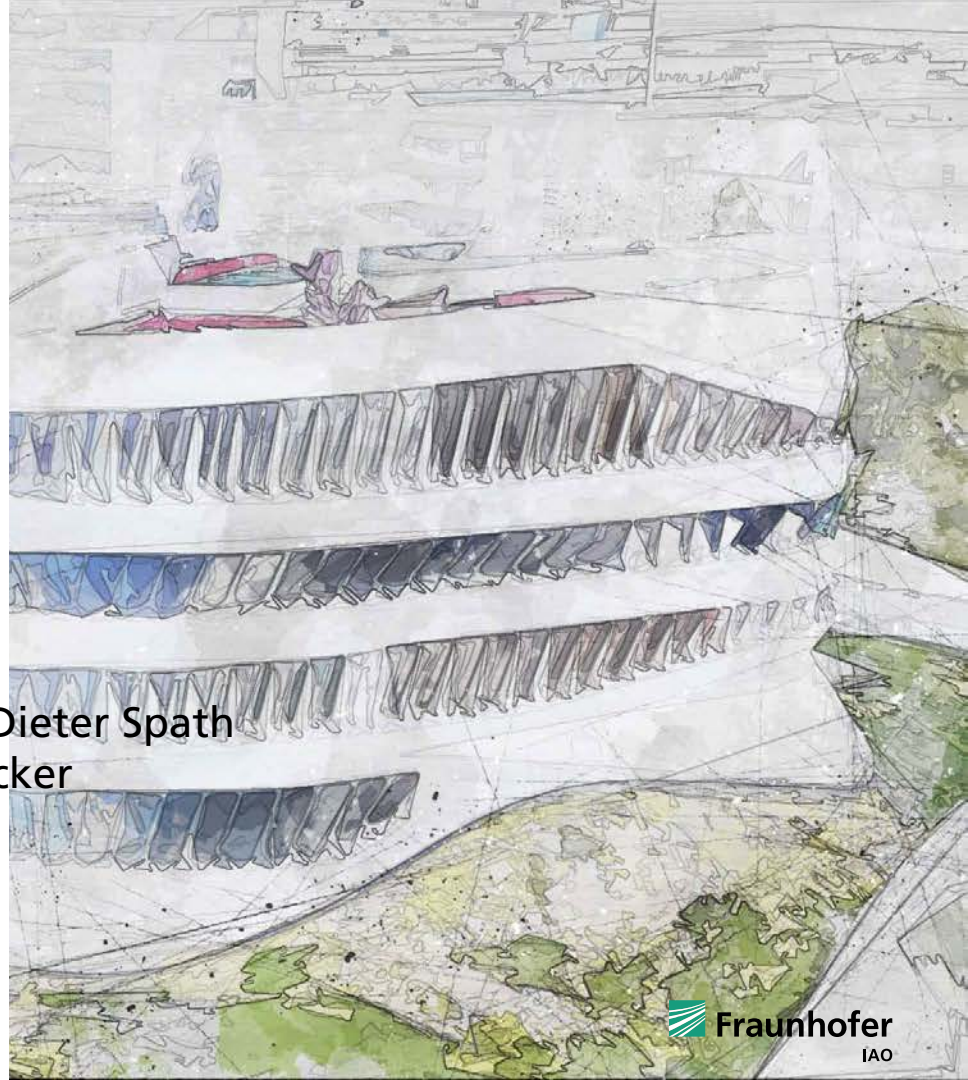
30
 EU Projects



226 Univ.-Prof. Dr.-Ing. Oliver Riedel
 Scientific Publications
 Univ.-Prof. Dr.-Ing. E.h. Dr. h.c. Dieter Spath
 Industry Projects
 Apl. Prof. Dr.-Ing. habil. Anette Weisbecker
 Board of directors



357
 Industry Projects



Fraunhofer IAO

Our research departments

Responsible Research
and Innovation

Human-Technology
Interaction

Urban Systems
Engineering

Service and Human
Resources Management

Mobility and
Innovation Systems

Cognitive Engineering
and Production

Organizational Development
and Work Design

Digital
Business

Megatrends as Drivers of Change

More and more dynamics, volatility and change



Demographic
Change



Digital
Transformation



Megatrends as Drivers of Change

More and more dynamics, volatility and change

- Diversity
- Individualization
- Work & Life-Integration
- Ageing societies
- Lack of specialists



Demographic
Change

- Ubiquitous information availability - Big Data
- Anywhere & Always 24/7
- Cognitive Systems
- Digital Business Models
- Blockchain

Digital
Transformation

- Political world (un)-order
- Volatile economy
- Business Ecosystems
- Urbanisation
- Environmental impacts

Globalization-
Glocalization

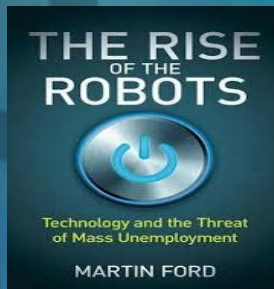
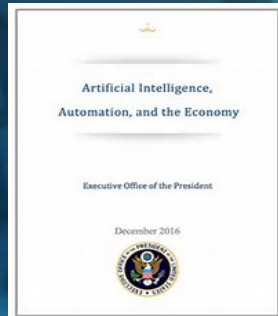
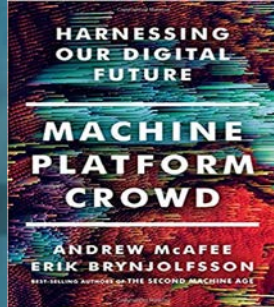
Future Work at IAO

Ongoing research

Examples

- Future Work – how we change work, how work changes us
- Productivity of service-related work
- Working environments 4.0
- Competence management in German companies
- Production work of the future





Artificial Intelligence - a hot topic in literature



Cocktail of different technologies changing our work

Digitization, the »new normal« – Cognitive Systems are »disruptors«

DIGITAL

Agile

Cloud

Big Data

Cyber

Mobil

Social

COGNITIVE

Artificial intelligence

Machine learning

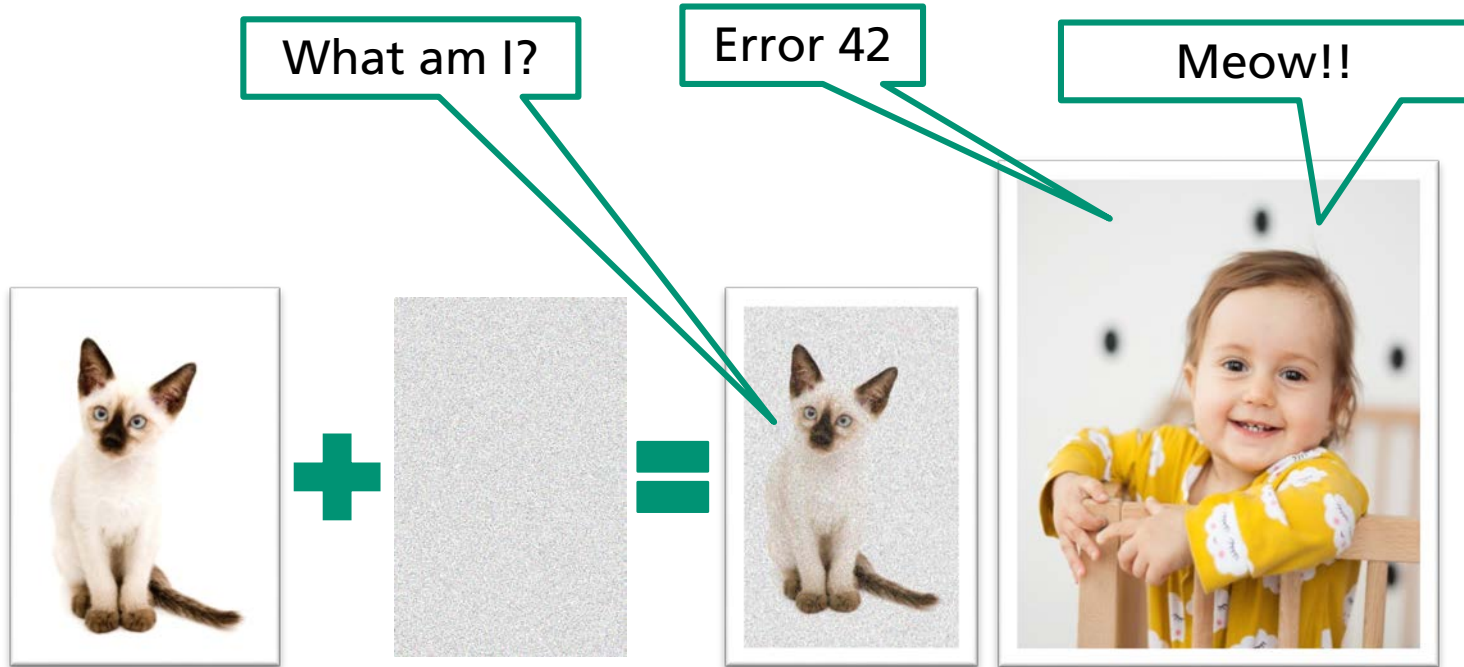
Cognitive systems

Machine Learning as an example for AI

AI does not work on its own

Understanding the

- process
- data
- preparation
- modelling
- evaluation
- provision

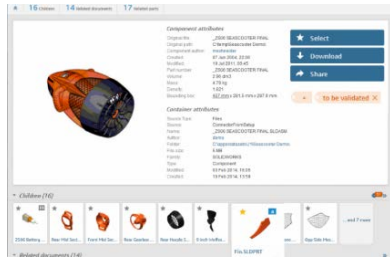


Machine Learning as an example for AI

Good, better, the best?

AI and machine learning are based on many learning cycles with correct data and results

Unsupervised Learning

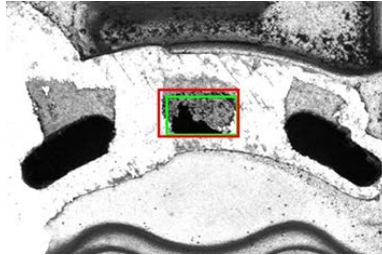


The data records of the group are based on similarities, which have been identified in available data pools.

Understand



Supervised Learning



The application trains identifying pattern within data pools using an algorithm, which is derived from well known data and pattern.

Predict



Reinforced Learning

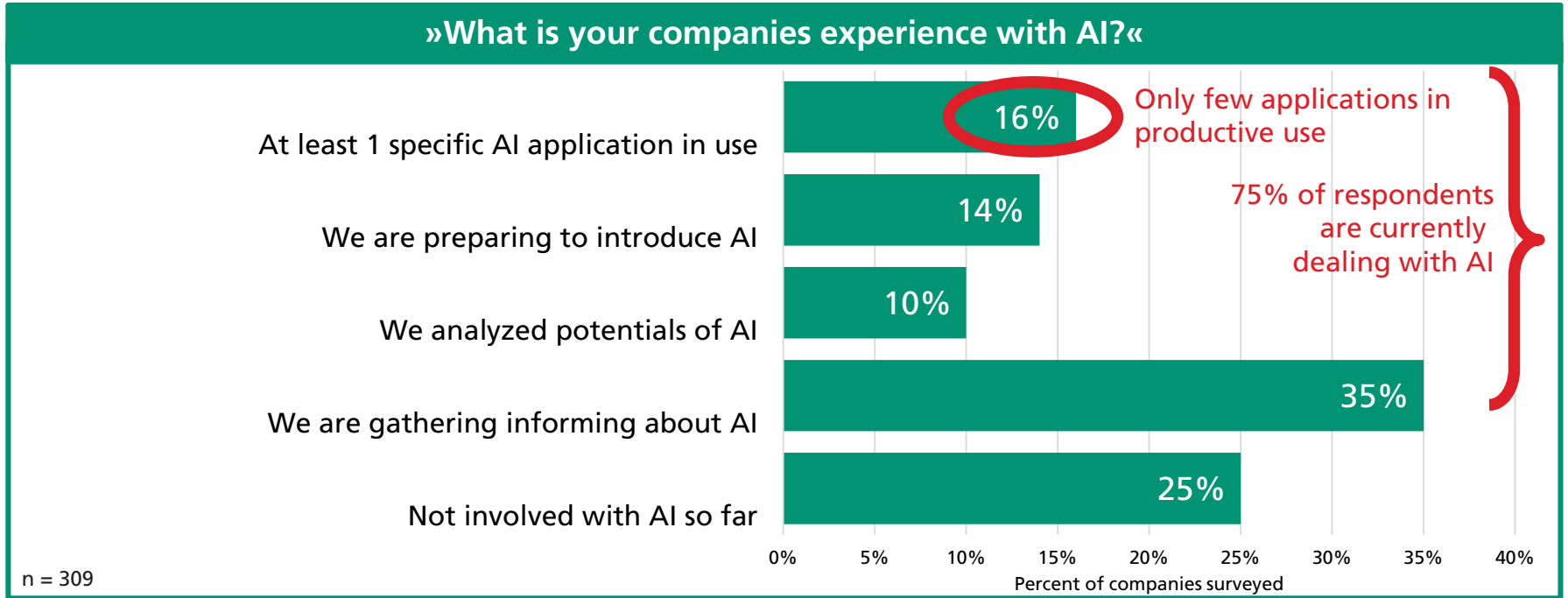


Continuous improvement of a model, which is derived from positive and negative feedback, by trial and error on unknown data and pattern

Understand and predict

Big potential – little experience

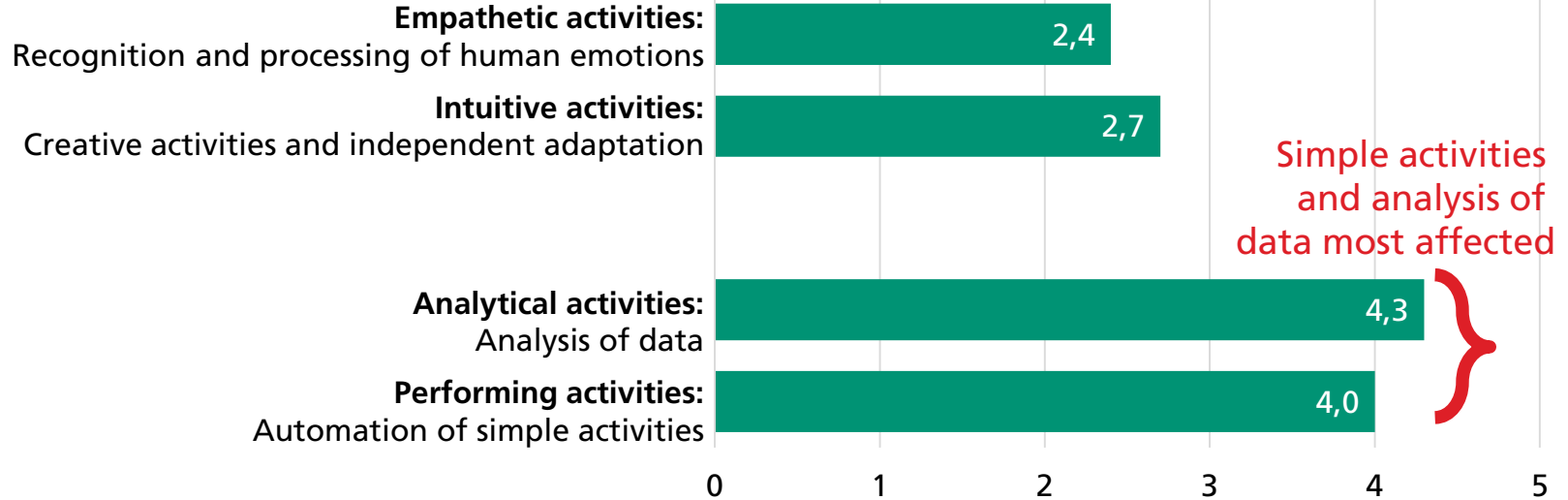
IAO-Study on the use of Artificial Intelligence



Artificial intelligence changes the work of the future

Results of an ongoing IAO study on artificial intelligence

»To what extent will artificial intelligence change the division of labor between humans and technology over the next five years?«



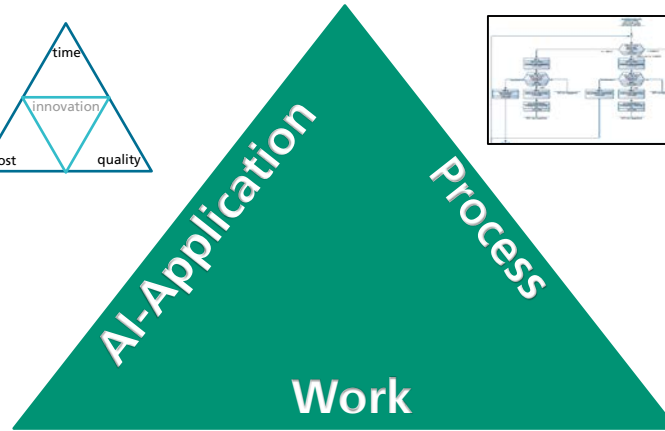
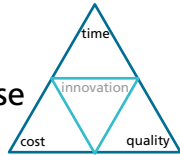
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Dimensions of the »AI SachArbeit« Analysis Method

AI application, processes and work

AI application quality

- Degree of digitization and readiness for AI of the enterprise
- Evaluated data and business model for the use of AI
- Recommendation for AI product selection
- Requirements for data management and IT



Process quality

- Critical areas of process quality
- Indicators for ability to automate AI
- Potentials of process design
- Risks for the process quality resulting from AI automation

Quality of work

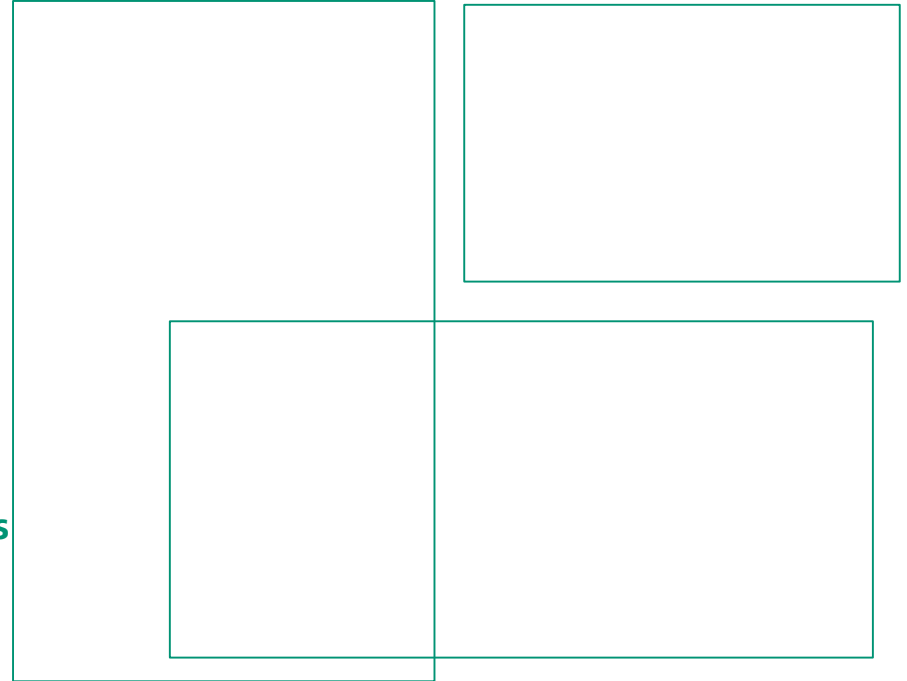
- Critical aspects of quality of work
- Indicators for ability to automate AI
- Potentials of job design
- Risks for the quality of work due to AI automation

IAO Projects

A few example projects with AI

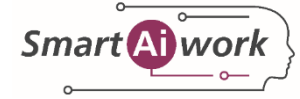
REX	System for fraud detection
ARPOS	Chat bot for damage report
Textominado	Text document analysis
PUG (Current)	Order forecast & monitoring
WSW (Current)	Digital complaint workflow

All projects focus on putting the employees' focus is directed towards essential value creating tasks.



»SmartAIwork« Cooperative Project

Using AI to raise productivity and competencies in clerk jobs



The »SmartAIwork« cooperative project

- studies the impact of AI on office work
- develops design options for AI-supported office work
- designs pilot solutions in three SMEs
- transfers guidance and recommendations

The SmartAIwork cooperative project is running from 01 Nov. 2017 to 31 Oct. 2020 and supported by the German Federal Ministry of Education and Research (BMBF) under the subsidy ID 02L17B00ff.



»SmartAIwork« Cooperative Project

Project definition: Artificial Intelligence (AI)



IT solutions and methods that perform tasks independently, whereby the rules underlying the processing are not explicitly defined by humans.

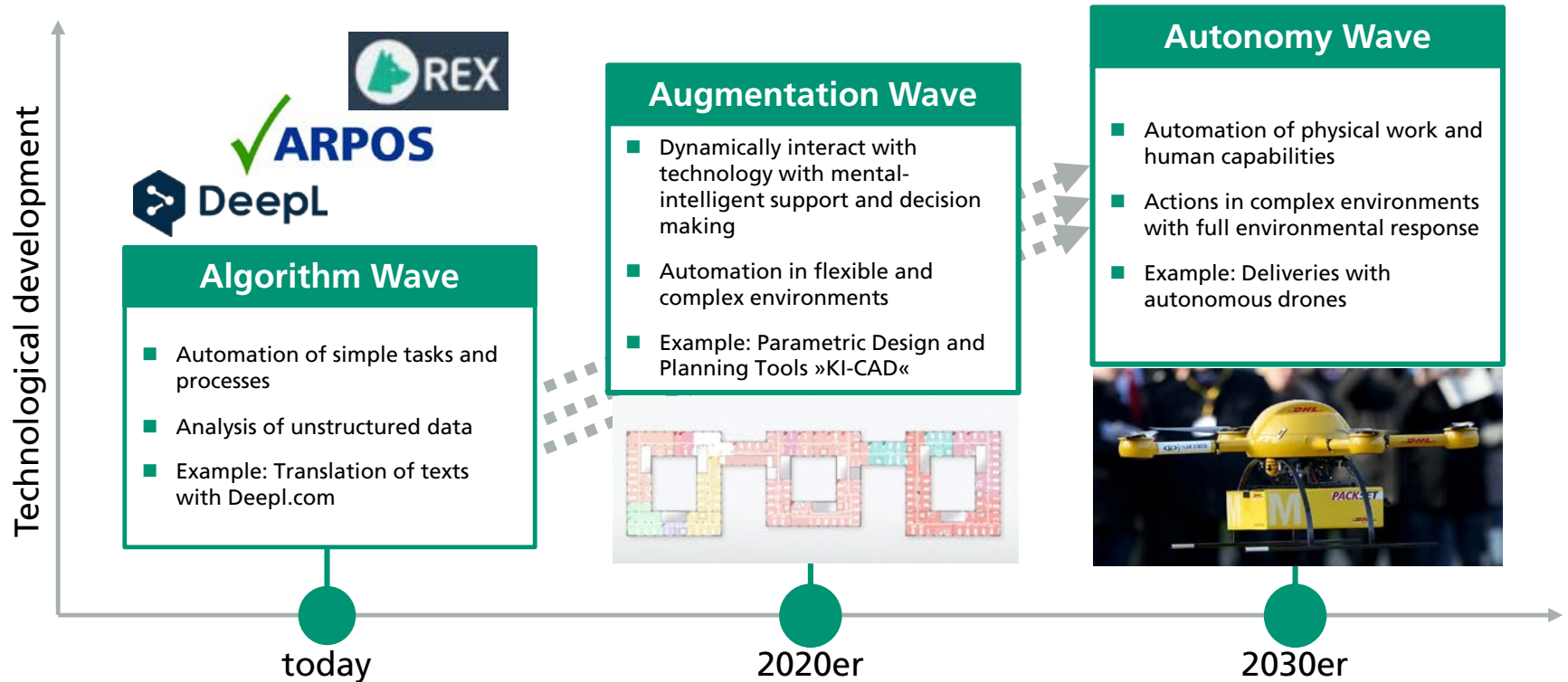
Until now, these tasks required human intelligence and dynamic decisions. Now, AI takes over and learns how to improve orders and workflows based on data.



© Fraunhofer IAO

Three waves of the current and upcoming AI

Spectrum ranges from support to expansion to autonomy



Optimization is for processes,
Innovation is for humans.

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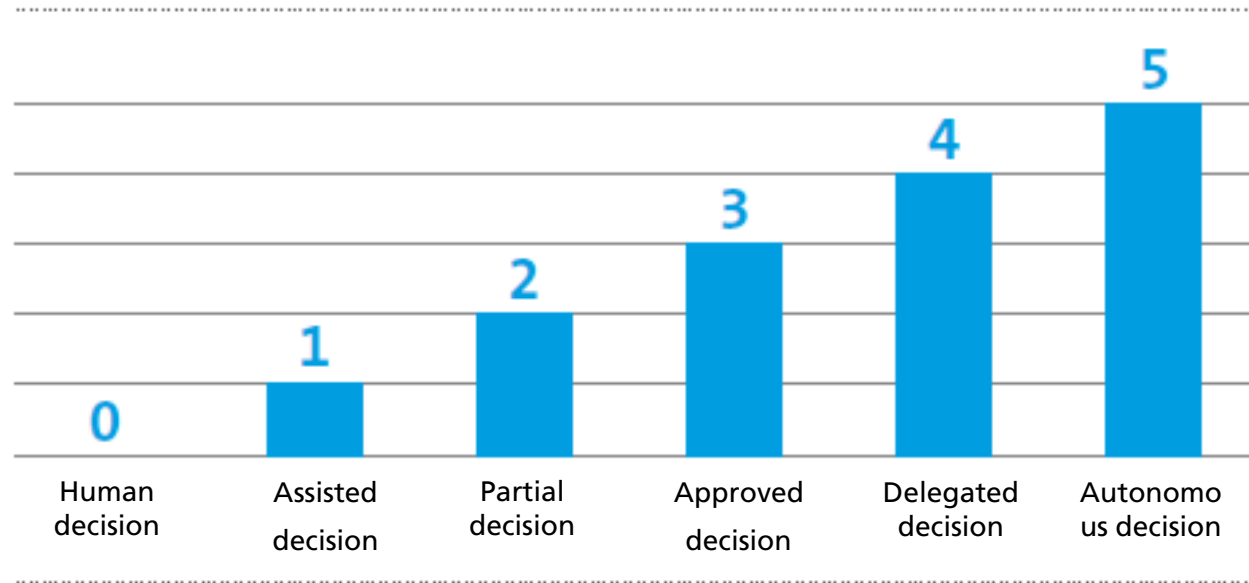
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5-Level Model of Automation of Decision-Making



Source: Bitkom (editor) 2017; Künstliche Intelligenz verstehen als Automation des Entscheidens. Leitfaden, p. 14.

Where Artificial Intelligence Can Help

From the Issue to the Solution

Example: *Customer inquiry*

Issue: Customers do not receive answers to inquiries by mail, e-mail, ... promptly enough.

Cause:

- Classification and forwarding to the competent contact persons is complex.
- Extraction of relevant technical data is time-consuming.
- Pattern recognition by humans is difficult in case of large amounts of data.

Solution: Generate suggestion for answer automatically and forward it to appropriate contact person.

Example: *Payment for purchases*

Issue: Trivial decisions take much time and effort, e.g. whether a minor purchase should be paid directly or needs to be released for payment by an executive.

Cause:

- Each purchase is scrutinized individually.
- Time-consuming detection of irregularities.

Solution: All purchases less than x euros without irregularity detected are automatically passed to accounting; everything else is submitted to the functional officer with information about the purchase.

Digitization and digital revolution

... the basics

Digitization

- Classical term for the **conversion** of analog values into digital formats.
- Today's importance: to **store** information digitally and make it **available** for electronic data processing.
- Digitization and the digital revolution are **two different things** that have to do with each other.

This »revolution« can have two forms for your business

- **Internal**: employees, processes, information
- **External**: products, services

